



# Paolo Ottolino

CyberSecurity Architect & Professional

Cybersecurity professional: 25+ years of experience (mostly in multinational company) as Technical Leader, Cyber Expert and Project Manager about IT, infosec, & privacy. Adjunct professor of Computer Science at University. Engineer. Subject Matter Expert, Item Writer. Engineer, CISSP, ISSAP, CISA, CISM, ISO / IEC 27001, OPST, PMP.

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## Areas of Expertise

Zero Trust Architecture (ZT)    Cloud Security & Transition    Security Controls Hygiene    Integrated Risk Management (IRM)  
AI Cyber-Security (AI-CS)    Kubernetes Security    Design Shutters (DevSecOps)    Data Protection & Security

## Working Experiences

- 2024-** *Rome* **Sapienza University** Adjunct Professor of Computer Science  
 • **Activites** Teaching in Operating Systems and Computer Networks. [Paolo Ottolino | Catalogo dei Corsi di studio](#)
- 2023-** *Rome* **Engineering Group** Cybertech: Solution Specialist  
 Activities PreSales & Tech Leadership: IAM, PAM, Cloud Security, ZTNA, ZTA, SOC, Maturity Model, Integrated Risk Management.  
 Research: EU funded projects: Cybersecurity & Digital Twin (CSoDT and DT4CS), K8s Security and ZTA (Edge-Fog-Cloud continuum).  
 Industry Markets: Finance, Utilities, Media and Services, Manufacturing and Government  
 Offering: Threat Intelligence, TIBER-EU, TIBER.IT offering. DORA, NIS2,  
 Achievements Cloud Sec: Inner-Cloud (Under-Over),-Outer-Cloud: Kubernetes Security (ZTA in K8s, K3s)
- 2022-24** *Bari* **Politecnico di Bari** Adjunct Professor of Computer Science  
 • **Activites** Teaching in Secure Programming (“Design Shutters”). [Secure Programming Lab | 8Linux](#)
- 2021-23** *Rome* **Sapienza University** Adjunct Professor of Computer Science  
 • **Activites** Teaching in Operating Systems. [Paolo Ottolino | Catalogo dei Corsi di studio](#)
- 2018-22** *Rome* **Atos Italia** Cyber Security Architect  
 • **Activites** PreSales & Tech Leadership: P-SOC, Endpoint Protection, EDR, PAM, SAP Security.  
 Industry Markets: Utilities, Telco &Media, Banking and Securities, Manufacturing and Natural Resources  
 • **Achievements** Single Point of Contact CEE (Central Eastern Europe) about: P-SOC, CSPM.
- 2016-18** *Rome* **InterSistemi** Cyber Security Head  
 • **Activites** PreSales, PM & Tech Leadership: EDR (e.g., FireEye), Security Controls Hygiene, Security Posture Management.  
 Industry Markets: Government (Central), Communications, Media and Services, Retail.  
 • **Achievements** Pre-Sales (€700K/year) through new service framework and revised partnerships.
- 2013-15** *Rome* **Reply** Cyber Security Manager  
 • **Activites** PreSales, Delivery Management: Managing delivery across team (20+ people), new Security Service Framework  
 Industry Markets: Communications, Media and Services, Banking and Securities, Transportation.  
 • **Achievements** Business Development: Sales: +200%. New Vendors +50%.
- 2010-12** *Rome* **Novell** Sr. Architect Manager  
 • **Activites** PreSales, PM & Consulting: Detection & Response: SIEM, Log Management. IAM, PAM.  
 Industry Markets: Banking and Securities, Utilities, Retail.  
 • **Achievements** Business Development: €300K/year.
- 2006-10** *Rome* **Symantec** Sr. Lead Principal (formerly Principal Consultant)  
 • **Activites** PreSales, PM & Consulting: Endpoint Security, GRC. SOC Activity Model, Security Controls Hygiene. MSS.  
 Industry Markets: Banking and Securities, Government, Communications, Media and Services; EMEA-wide.  
 • **Achievements** Business Development: \$2M/year. “Pioneer Award”: Revenue and Efficiency.  
 Community of Excellence “Security Management”: Leader EMEA from 2008 to 2010. Methodologies (“Information Feng-Shui”, “Sun Tzu Hardening”, “Compliance Control Taxonomy”).
- 2002-06** *Rome* **Business-e (ITway)** ICT Security Consultant  
 • **Activites** Security Consulting: Endpoint Security: Server Protection Strategy & Risk Assessment.  
 Industry Markets: Communications, Media and Services, Government (Military).  
 • **Achievements** Bolstering Skills: Professional Security Certification, Writing, Presenting, Teaching.
- 2000-01** *Rome* **Finnat Euramerica Bank** ICT Application: infrastructure management: Trading on-Line, GAM, “open” infrastructure)
- 1998-99** *FI-RM* **National AirForce** General Staff - Officer: Endpoint Administration
- 1997-98** *Rome* **Sapienza University** Endpoint Administration.

## Education

<b>State Exam</b>	Engineering Professional Qualification	105/120	University "Sapienza" of Rome	2010
<b>Master Degree</b>	Electronic Engineering and Computer Science	104/110	University "Sapienza" of Rome	2002
<b>Leaving Exam</b>	Classical High School	45/60	Liceo Ginnasio Statale "Anco Marzio", Rome	1991

## Security Certifications

Name	Description	Issuer	ID	year
<b>ISO 27001</b>	L.A. ISO/IEC 27001:2013	CSQA	Jan 2017 Grugliasco (TO)	2017
<b>PMP</b>	Project Management Professional	PMI	PMP® Number: 1518629	2012
<b>CISM</b>	Certified Information Security Manager	ISACA	Certificate No.: 0706569	2006
<b>CISA</b>	Certified Information System Auditor	ISACA	Certificate No.: 0647331	2006
<b>ISSAP</b>	Information System Security Architecture Professional	(ISC)²	Constituent No.: 62737	2005
<b>CISSP</b>	Certified Information System Security Professional	(ISC)²	Constituent No.: 62737	2004
<b>OPST</b>	OSSTMM Professional Security Tester	ISECOM	Cert. No.: A16310	2004

## Languages

English: fluent

Italian: mother tongue

## Research Activities

Organizer	Project	Date
<a href="#">IPCEI - European Commission (europa.eu)</a>	"AVANT: dATA and infrastructural serVices for the digitAl coNTinuum" (CSoDT, DT4CS)	2024 - ongoing
Engineering	"Cyber NExt generation Meta Os: e2e cybersec & trust on the IoT-Edge-Cloud-continuum."	2024 - ongoing
<a href="#">Dipartimento di Comunicazione e Ricerca Sociale (uniroma1.it)</a> - Sapienza	"Individualities, belongings and identities. The new "equipoises" in the dynamics of individual modernization"	2023 - ongoing

## Publications

Editor	Resource	Title	Date
Clusit	<b>Community for Security</b>	<a href="#">Supply Chain Security</a>	2023.03.14
Clusit	<b>Community for Security</b>	<a href="#">Consapevolmente Cloud</a>	2019.03.11
Tecna	<b>ICT Security Magazine</b>	<a href="#">BIA for Dummies: Margine Operativo e Resilience</a>	2017.10.03
Oracle	<b>Community for Security</b>	Cybersecurity & Critical Infrastructure: Normativa Italiana ed Europea	2016.11.20
Tecna	<b>ICT Security Magazine</b>	PCI-DSS Made Easy: Compliance for Dummies	2016.09.03
Tecna	<b>ICT Security Magazine</b>	Secure Web 2.0: Interazione con l'Utente ed Insicurezza	2016.07.10

## Speech List

Organizer	Conference	City	Title	Date
Uniroma3	<b>Master Inter-Universitario</b>	Rome	Comunicare, conoscere, sorvegliare: l'AI come fatto sociale totale	2025.11.14
Metro Olographix	<b>MOCA24</b>	Pineto (TE)	Introduzione alla Social Cybersecurity	2024.09.15
ISC2	<b>SECON2023</b>	-	<a href="#">Design Shutters: reusable security objects   MOCA 2024 (hackertracker.app)</a>	2023.12.06
Clusit	<b>Security Summit 2018</b>	Rome	<a href="#">Design Shutters - Reusable Element for Secure SW design</a>	2018.06.06
ISACA	<b>EuroCACS 2018</b>	Edinburgh	<a href="#">Effective Cloud Governance</a>	2018.05.29
GDPRDay	<b>GDPRDay</b>	Rome	<a href="#">Effective Cloud Governance (242)</a> , <a href="#">GDPR Pain Points (233)</a>	2018.05.15
ISACA	<b>CSX Europe 2017</b>	London	<a href="#">GDPR Pain Points</a>	2017.10.31
Clusit	<b>Security Summit 2017</b>	Rome	<a href="#">BIA for Dummies (241)</a> , <a href="#">EU Laws and Cyber Security (311)</a> , <a href="#">Web 2.0 Sec (321)</a>	2017.06.09
Drupal	<b>DrupalCon</b>	Dublin	<a href="#">Web 2.0 Security</a>	2016.09.30
(ISC)²	<b>SecureCEE 2016</b>	Prague	<a href="#">Project a Secure Web 2.0 (with Drupal)</a>	2016.09.27
Sapienza	<b>ICT Cert Day 2015</b>	Rome	<a href="#">Web 2.0 Security</a>	2015.09.15
Reply	<b>eXchange</b>	Milan	<a href="#">(ISC)² Credential: InfoSec Professional Certification</a>	2015.06.16
AIEA	<b>Sessioni di Studio</b>	Rome	<a href="#">Web 2.0 Security</a>	2014.10.02
(ISC)²	<b>SecureRome</b>	Rome	<a href="#">Information Feng Shui: olistica delle contromisure</a>	2013.07.19
OWASP	<b>Italy Day 2012</b>	Rome	<a href="#">Overview and Initiatives</a>	2012.11.20
Symantec	<b>EMEA Symposium</b>	Wien	<a href="#">Convergenza tra approccio empirico e sistematico</a>	2008.08.27
AIEA	<b>Sessioni di Studio</b>	Torino	<a href="#">A Programmatic Approach to Assuring IT Compliance</a>	2008.03.13
IsacaRoma	<b>Giornate di Studio</b>	Roma	<a href="#">Data Loss Prevention</a>	2007.01.25
			<a href="#">Basel2 &amp; IT Risk Management</a>	

## Other

**2012-xx** (ISC)², Italy Chapter: Vice -President Central-Italy.

## Personal Details

Born in Rome on May 3<sup>rd</sup>, 1972. Living in Rome. Married. One child. [Marathon Runner](#). [I Dang of Viet Vo Dao](#). Sailing.

I authorize the processing of my personal data, per the Italian law 101/18 and GDPR (Regulation UE 2016/679)